



















INVESTOR DAY

Growth • Stability • Transparency





















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Presenters

Alan Offenberg, CEO

Ryan Faulkingham, CFO

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David Swanson, Partner CGM

Patrick Maciariello, Partner CGM

Featured: Margaret Hardin, CEO Ergobaby





















Who is Compass Diversified Holdings? (NYSE: CODI)

- An acquirer, owner and manager of high cash flow, niche leading middle market businesses operating in attractive industries
 - Family of ten operating subsidiaries
 - Defensible market positions with strong "reason to exist"
- Diversified portfolio
 - 4 Branded Consumer Businesses (including Manitoba Harvest)
 - 6 Niche Industrial Businesses
 - 41% ownership in Fox Factory Holdings (Nasdag: FOXF)
- Experienced acquirer and manager of middle market businesses
 - 27 professionals
 - Initial public offering in 2006
 - Consistent investment style since 1998
 - Realized gains of over \$340 million through 6 company sales
 - 12 platform and 14 add-on acquisitions





















Why own CODI?

Key investment considerations:

- Disciplined and patient deployment of capital
- Demonstrated history of value creation
- Poised for continued growth
- Predictable and strong free cash flow
 - Cash flow available for distribution and reinvestment ("CAD")
- Attractive and consistent distributions
- Considerable financial strength and liquidity





















Significant value creation

 Substantial outperformance of indices since IPO

Total return: CODI: 153.0%

S+P 500: 91.5%

DJIA: 105.4%

Nasdaq: 133.1%

- Opportunistically monetized 6 businesses for realized gains of ~\$340million
 - Driven by earnings growth and multiple expansions
- Distributed \$12.12 per share since IPO

Note: Total Return from May 2006 through May 2015 and assumes reinvestment of dividends/distributions.





Value Creation Model

Maximize shareholder value and reinvest in the business

Platform Acquisitions

- Disciplined approach to valuation
- Target businesses accretive to CAD -'reasons to exist'
- No third party financing provides greater 'certainty to close'

Management of Businesses

- Optimize operational performance
- Organic growth initiatives with high ROI
- Target accretive add-on acquisitions

Opportunistic Divestiture

- Cash flow increase and/or multiple expansion
- No forced divestitures

3



Branded Consumer

- Lifestyle brands with aspirational appeal
 - Market share leaders
 - Extendable into adjacent categories
 - Maintain pricing power in all economic environments

(\$ millions)	Three- Months '15	Three- Months '14	Change
Revenue	\$83.4	\$87.2	-4.3%
Adjusted EBITDA	\$17.3	\$18.7	-7.6%
Margin	20.7%	21.4%	-0.7bps

(\$ millions)	YTD 2014	YTD 2013	Change
Revenue	\$321.1	\$333.8	-3.8%
Adjusted EBITDA	\$60.8	\$69.3	-12.3%
Margin	18.9%	20.8%	-1.9bps

*Note: Excluding Liberty's results
YTD Revenue 11% and YTD EBITDA 13%

Compass Value-add:



- Continued support of domestic and international distribution expansion
- Financial support of marketing efforts on new product launches
- Pursuing add-on acquisitions



- Improved distribution of award winning products
- Financial support for successful innovation of product suite
- Completed add-on acquisition



- Supported new \$8mm manufacturing line build-out
- Enhanced national marketing efforts
- Right-sized business levels for boom and bust cycle (2014 vs. 2013)
- Completed add-on acquisition



Closing June/July 2015

Quarterly Results

Ended March



Niche Industrial

- Defensible niche industry leaders
 - Best in class manufacturing capabilities
 - Diversified end markets
 - Low capital expenditure requirements

(\$ millions)	Three- Months '15	Three- Months '14	Change
Revenue ⁽¹⁾	\$173.8	\$163.3	6.4%
Adjusted EBITDA(1)	\$22.1	\$21.6	2.3%
Margin ⁽¹⁾	12.7%	13.2%	-0.5bps

(1) Pro forma for Clean Earth and SternoCandleLamp for the three months ended 3/31/14

(\$ millions)	YTD 2014	YTD 2013	Change
Revenue ⁽²⁾	\$711.5	\$668.5	+6.4%
Adjusted EBITDA ⁽²⁾	\$104.6	\$91.4	+14.5%
Margin ⁽²⁾	14.7%	13.7%	+1.0bps

(2) Pro forma for Clean Earth and SternoCandleLamp as of 1/1/13

Compass Value-add:



Continued support of add-on acquisitions



- Replaced management team during turnaround
- Supporting efforts to optimize margins



 Financial support of automotive green technology efforts



 Continued geographic expansion through add-on acquisitions

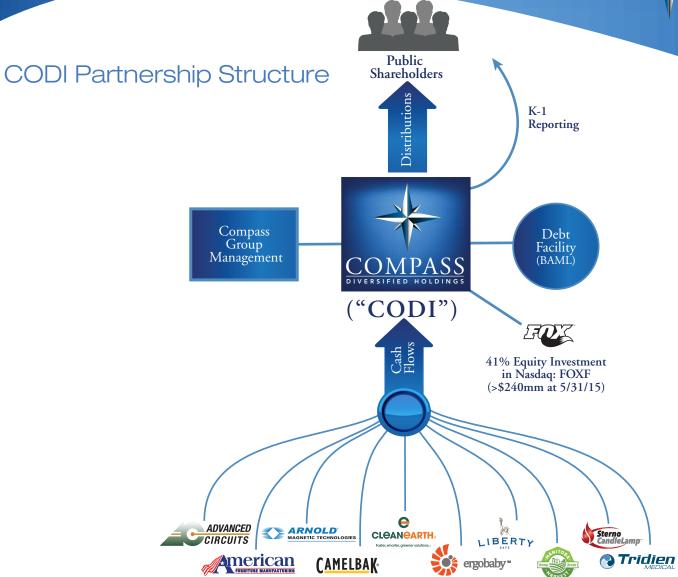


 Building strategy towards consumer retail product sales effort



Supporting R&D efforts of new products

























Financial Strength and Liquidity

Credit Facility with Bank of America Merrill Lynch

- \$400mm Revolver Dry powder
- Revolver Availability at 3/31/15 >\$206mm
- \$325mm Term Loan
- \$200mm accordion feature

November 2014 Equity Offering

- \$100mm overnight offering
- 6mm shares sold

Improving Liquidity

- \$340mm realized gains since IPO
- >\$240mm equity investment in FOXF (Fox Factory)

Modest leverage ratio

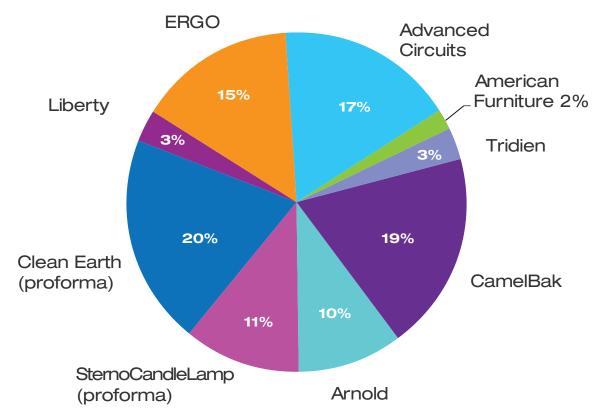
~ 3 times subsidiary ebitda



Current Subsidiaries - EBITDA Contribution

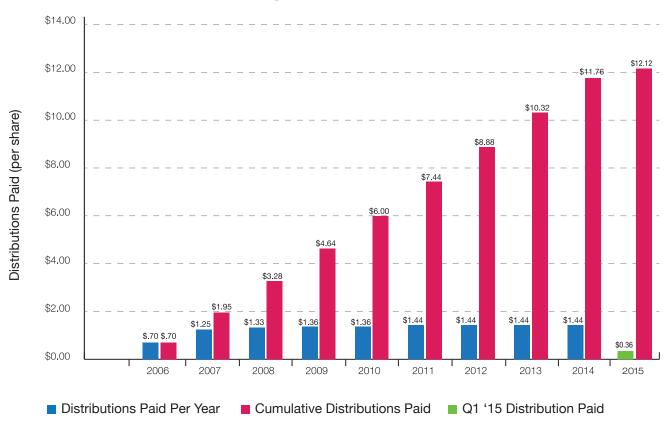
\$164.5mm in total EBITDA(excludes Fox results)

TTM March 3/31/15



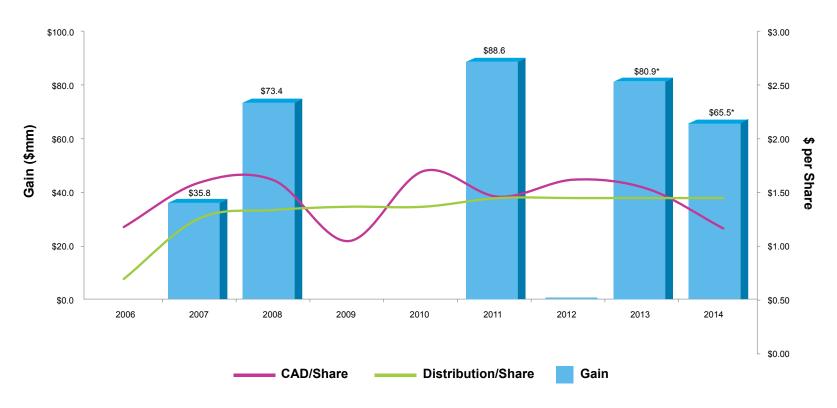


Distributions Paid Since IPO (approx. \$12.12 per share) >8.8% yield at 5/31/15





CAD, Distributions and Gains, since IPO



^{*} Cash proceeds from FOXF offerings



Most Recent Acquisitions











Faster, smarter, greener solutions.®







Industry: Environmental services for a variety of contaminated materials including soils, dredged material, hazardous waste and drill cuttings

Purchase Price(August 2014): \$253mm

Competitive Strengths:

- Market share leader
- Significant portfolio of regulatory permits, processing knowledge and extensive equipment are difficult to replicate
- Benefitting from stricter environmental regulations as well as increasing costs of disposing in landfills
- Highly variable cost structure

Compass Value Added:

 Working with management team to develop its strategic plan and pursue acquisitions.

		Proforma		
(\$ millions)	Three-Months	Three-Months	Proforma	Proforma
	Ended	Ended	Year-Ended	Year-Ended
	<u>3/31/15</u>	<u>3/31/14</u>	12/31/2014	12/31/2013
Revenue	\$35.1	\$30.9	\$164.5	\$155.9
EBITDA	\$5.0	\$4.7	\$33.0	\$26.1









Industry: Foodservice and Consumer Products

Purchase Price(October 2014): \$161.5mm

Competitive Strengths:

- Leading manufacturer in a niche market
- Iconic brand with over 100 year history
- Strong management team with proven ability to make accretive acquisitions

Compass Value Added:

• Working with management team to develop its strategic plan to enter new markets.

		Proforma		
(\$ millions)	Three-Months	Three-Months	Proforma	Proforma
	Ended	Ended	Year-Ended	Year-Ended
	<u>3/31/15</u>	<u>3/31/14</u>	<u>12/31/2014</u>	12/31/2013
Revenue EBITDA	\$28.6 \$3.7	\$29.7 \$3.8	\$140.9 \$18.7	\$133.6 \$13.6









Industry: Hemp-based foods

Purchase Price(Estimated close June/July 2015): C\$132.5mm

Competitive Strengths:

- Market share leader in Canada and the U.S.
- Passionate and loyal consumer following
- Strong management team; thought leaders in Hemp industry
- Vertically-integrated manufacturing model
- Unique access to highly regulated supply base

Compass Value Added:

• Working with management team to develop its strategic plan to reinvest in, and grow, the business

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(C\$ millions)	Six-Months	Twelve-Months
	Ended	Ended
	<u>5/31/15</u>	<u>5/31/15</u>
Revenue	~ C\$27	~ C\$44
EBITDA	~ C\$5	~ C\$6



Existing Subsidiary Businesses



CAMELBAK®

Industry: Market leading provider of personal hydration products for outdoor, recreation and military applications

Purchase Price(August 2011): \$259mm



- Leading market share
 - #1 in reusable water bottles for specialty channels
 - #1 in recreational hands-free hydration packs
 - #1 in post-issue hydration packs for the U.S. military
- Authentic brand name / reputation
- Preferred partner to leading retailers and the military
- Passionate and enthusiastic customer base

Compass Value Added:

 Working with management to broaden international sales, expand product suite into everyday hydration and penetrate select areas of specialty retail

(\$ millions)	Three-Months	Three-Months	Year-	Year-	Year-
	Ended	Ended	Ended	Ended	Ended
	<u>3/31/15</u>	<u>3/31/14</u>	12/31/2014	12/31/2013	12/31/2012
Revenue	\$36.9	\$38.8	\$148.7	\$139.9	\$157.6
EBITDA	\$7.5	\$9.6	\$33.1	\$32.3	\$40.0











Industry: Engineered permanent magnet and magnetic assemblies manufacturer

Purchase Price(March 2012): \$131mm

Competitive Strengths:

- Market share leader
- Attractive and diverse end-markets
- Engineering and product development capabilities
- Stable blue chip customer base 2,000+ customers globally
- Global manufacturing footprint

Compass Value Added:

of its strategic plan, organic growth initiatives and sourcing program

Working with management in the pursuit of acquisitions, the development

Three-Months	Three-Months	Year-	Year-	Year-
Ended	Ended	Ended	Ended	Ended
<u>3/31/15</u>	<u>3/31/14</u>	12/31/2014	12/31/2013	12/31/2012
\$31.2	\$30.7	\$123.2	\$126.6	\$127.4
\$4.1	\$3.7	\$16.3	\$17.7	\$16.8
	Ended <u>3/31/15</u> \$31.2	Ended Ended 3/31/15 3/31/14 \$31.2 \$30.7	Ended Ended Ended 3/31/15 3/31/14 12/31/2014 \$31.2 \$30.7 \$123.2	Ended Ended Ended Ended Ended 3/31/15 3/31/14 12/31/2014 12/31/2013 \$31.2 \$30.7 \$123.2 \$126.6











Industry: Promotionally priced upholstered furniture manufacturing product line includes stationary and motion sofas, loveseats, sectionals, and recliners

Purchase Price(August 2007): \$97mm



- Low cost domestic manufacturer; ability to ship most product in its product line within 48 hours
- Insulated from foreign imports due to transportation economics and customer demands

Compass Value Added:

Working with new management team to rationalize infrastructure, optimize margins, improve product costing information, and expand sales force.



(\$ millions)	Three-Months	Three-Months	Year-	Year-	Year-
	Ended	Ended	Ended	Ended	Ended
	<u>3/31/15</u>	<u>3/31/14</u>	<u>12/31/2014</u>	<u>12/31/2013</u>	12/31/2012
Revenue EBITDA	\$40.9 \$1.7	\$34.8 \$1.2	\$129.7 \$3.9	\$104.9 \$0.4	\$91.5 \$(1.1)











Industry: Quick-turn production and prototype printed circuit board ("PCB") manufacturing

Purchase Price(May 2006): \$81mm + \$19mm add-on acquisitions



- Insulated from Asian manufacturing due to small, customized order size and requirements for rapid turnaround
- Largest quick turn manufacturer in the US; 300+ unique daily orders received
- Manufacturing scale produces high margins
- Completed accretive acquisitions of Circuit Express and UCI
- Diverse customer base 10,000 current customers
- Approximate 30% EBITDA margins

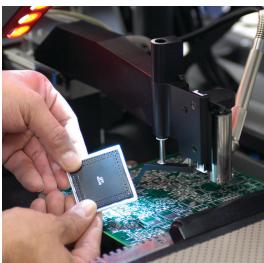
Compass Value Added:

 Working with management to identify and consummate acquisitions and build complementary quick turn assembly business

(\$ millions)	Three-Months	Three-Months	Year-	Year-	Year-
	Ended	Ended	Ended	Ended	Ended
	<u>3/31/15</u>	<u>3/31/14</u>	<u>12/31/2014</u>	<u>12/31/2013</u>	12/31/2012
Revenue	\$21.4	\$20.9	\$85.9	\$87.4	\$84.1
EBITDA	\$6.6	\$6.8	\$27.6	\$28.3	\$29.8

















Industry: Premium home and gun safe manufacturing

Purchase Price(March 2010): \$70mm + \$1mm add-on aquisition

Competitive Strengths:

- Market share leader
- Well-known brand names
- Category management capabilities for customers
- Low cost domestic manufacturer

Compass Value Added:

• Working with management to right-size business and reduce inventory levels. Continue national marketing efforts and pursuit of organic growth initiatives

(\$ millions)	Three-Months	Three-Months	Year-	Year-	Year-
	Ended	Ended	Ended	Ended	Ended
	<u>3/31/15</u>	<u>3/31/14</u>	12/31/2014	12/31/2013	12/31/2012
Revenue	\$25.9	\$28.9	\$90.1	\$126.5	\$91.6
EBITDA	\$3.2	\$3.5	\$4.5	\$19.5	\$13.8





Industry: Medical support surfaces product line includes specialty beds, mattress replacements, overlays, and patient positioning devices

Purchase Price(August 2006): \$31mm + \$7mm add-on acquisition



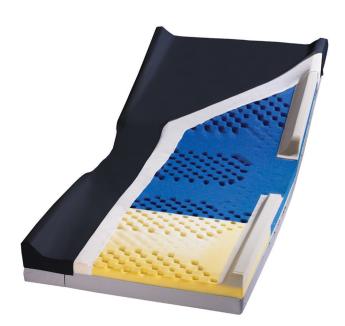
- Cost savings through scale purchasing and operational improvements
- Full product line consisting of foam, air, gel and combination surfaces
- Significant intellectual property; FDA approvals



 Working with management on research and development opportunities for new products.



(\$ millions)	Three-Months	Three-Months	Year-	Year-	Year-
	Ended	Ended	Ended	Ended	Ended
	<u>3/31/15</u>	<u>3/31/14</u>	<u>12/31/2014</u>	12/31/2013	<u>12/31/2012</u>
Revenue EBITDA	\$16.6 \$0.9	\$16.3 \$1.5	\$67.3 \$5.2	\$60.1 \$5.3	\$55.9 \$6.4





Feature Presentation

Margaret Hardin, CEO Ergobaby





Closing Remarks

Compass Diversified Holdings (CODI)

- Disciplined and patient deployment of capital
- Demonstrated history of value creation
- Poised for continued growth
- Predictable and strong free cash flow
- Attractive and consistent distributions
- Considerable financial strength and liquidity
- Transparency and corporate governance



